



**SCOTGRAIN  
AGRICULTURE**

# ABOUT US



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Scotgrain are a leading Agricultural Merchant covering supply of arable inputs, agronomy, procurement & marketing of grains, oilseeds and pulses.

As a part of the Bairds Malt family we play a critical part in ensuring quality supply of Scotland's best malting barley to many of the world's leading distillers and brewers, while also ensuring guaranteed supply chain for growers throughout Scotland.

Scotgrain activities cover the whole scope of farm activities supplying seeds, fertilisers, agrochemicals, animal feeds, agricultural lime and the procurement and marketing of all grains, oilseeds and pulses. Operating throughout the eastern seaboard of Scotland, Scotgrain's field staff are trained experienced individuals able to offer professional advice on the market in addition to the products and services we can offer.



# SEED



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Scotgrain can provide a range of seed varieties for all Combinable crops in Scotland. Our range of recommended seed varieties are based on a combination of experience, and our ongoing study through our trial plots programme.

Our main crop varieties are Barley, Wheat, Oats and Oilseed - although we are able to offer advice on all combinable crop types.

We can also provide access to our three seed dressers for dressing of your farm saved seed.



# AGRONOMY



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Scotgrain staff are well placed to deliver an Integrated Crop Management approach to growing crops via a full Agronomy service. We have access to an extensive range of Plant Protection Products and foliar plant nutritional products. Our team of BASIS qualified Agronomists discuss with you everything required for a comprehensive Agronomy program from seed, fertilisers and protection products. We run a unique trials programme that helps to keep our Agronomists and growers at the forefront of advances in technology and innovation.

As well as being the provider of seed and services to the farm, as the purchasers of your harvested crop we are uniquely invested in the end quality, ensuring that the Agronomic advice we offer is always made in the best interests of the crop.

Scotgrain Agronomy staff are all members of the BASIS Professional Register and comply with the legal and voluntary requirements within this organisation.

With the increasing need for traceability and provenance good record keeping is a key part of any farm business. The use of our Computerised Agronomy software allows Scotgrain to keep the information securely and up-to-date making it instantly available with minimum input from growers and operators. These records are compliant with all protocol requirements aiding the grower in achieving quality standard compliance at minimal effort.



# FERTILISER



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Working closely in partnership with Yara, Origin, CF and Omex, Scotgrain offer competitive supply from an extensive range of:

- COMPOUNDS
- BLENDED PRODUCTS
- NITROGEN / NITROGEN+ S / CAN
- UREA
- STRAIGHTS
- LIQUIDS

Tailored to supply grower's needs and meet crop demands with a comprehensive soil sampling and analysis service to make informed choices whilst ensuring crop safety and following current protocols achieving good farming practice.

Through our relationships with suppliers, Scotgrain are able to offer a full advisory service across all fertiliser supply and arrange delivery of recommended products direct to the grower. Where soil analysis demands we are also able to provide supply of bespoke blends specific to the needs of each grower.

On farm soil sampling should be undertaken regularly for current soil status of major & minor elements. Our farm traders are able to offer a free soil analysis service to help a grower identify the nutritional needs for each field and crop.

Operating throughout the arable areas of Scotland, Scotgrain's FACTS qualified advisers are fully trained experienced individuals offering an extensive fertiliser portfolio and professional advice on all aspects of fertiliser and crop nutrition.

# GRAIN



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## GRAIN MARKETING

Scotgrain can offer a wide range of contracts and risk management tools to assist our trading partners improve their marketing.

Using a wide range of tools to analyse market trends and direction we can offer advice on different marketing strategies to suit all combinable crops tailored to meet your business needs.



## GRAIN STORAGE

As one of the primary movers of grain in Scotland, Scotgrain can provide a quick turnaround to have grain moved from farm into the supply chain, with drying and cleaning services also provided where necessary.



## PRICE RISK MANAGEMENT

With over 20 years of Risk Management experience in Grain trading Scotgrain's General Manager Owen Southwood has a knowledge of how both consumers and farmers can use futures based trading to eliminate market risk from their grain book.

# SCOTGRAIN



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## WE'RE GROWING IN SCOTLAND

As a merchanding partner of Bairds Malt, we play a critical role in supplying some of Scotland's best malting barley to many of Scotland's leading distilleries and breweries.

Beyond the barley, Scotgrain also work with growers across a range of all combinable crops, providing seed, fertiliser, agronomy and grain marketing services.

Our growing team of Farm Traders are located throughout the best of Scotland's Arable landscape - and we're here to help.



# CONTACT



**SCOTGRAIN**  
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## OUR COMMERCIAL OFFICE

ELLIOT INDUSTRIAL ESTATE, ARBROATH,  
ANGUS DD11 2NB

01241 870431

9AM - 5:30PM, MONDAY - FRIDAY

## FIND A FARM TRADER

[WWW.SCOTGRAIN.CO.UK/SCOTGRAIN-FARM-TRADERS](http://WWW.SCOTGRAIN.CO.UK/SCOTGRAIN-FARM-TRADERS)

## OUR SOCIAL MEDIA

@SCOTGRAIN

